

## Speaker Bio

# **Dr. Tim D. Schramko**



**Dr. Tim Schramko received his Doctorate in Management from Case Western Reserve University in Cleveland, Ohio at The Weatherhead School of Management where he also has been on the Faculty teaching strategic planning and health policy at the graduate school. Dr. Schramko earned a Bachelor of Science, a Bachelor of Arts and an MBA from The University of Toledo where he was an Assistant Professor of Entrepreneurship and Strategy in the College of Business Administration. He also has a graduate certificate from The Ohio State University, College of Medicine Allied Health Professions, in Health Care Administration. He specializes in teaching graduate and post graduate students in strategic planning/policy development, new venture creations and entrepreneurship studies. Dr. Schramko has over 39 years of business and health care administration experience.**

**Currently, Dr. Schramko is the Vice President for Business Development, Healthcare Specialties & Education for Buffalo Pacific in Troy, Ohio. He is active in the business community including the development of business plans and implementation of strategic plans for both start-up and mature businesses. He has been the CEO for several firms and has managed the growth strategies associated with private placements. Dr. Schramko has extensive experience in business start-ups and new venture creations along with using Emotional Intelligence as a tool for management. He specializes in family-owned enterprises and development of succession/business plans to transition current generations to future opportunities.**

**His research projects include using Agency Theory to explain variances in management systems and performance outcomes in business applications. Development of management structures and organizational techniques to assist leaders in making critical decisions to obtain a competitive edge is a hallmark of his consultation services.**

**Dr. Schramko also has been instrumental in the development of techniques to assist private medical practices/physician networks and non-health related service organizations in achieving their personal and business goals. As a practitioner-scholar, he has worked with both large and small medical practices as well as sole proprietorships and investor-owned enterprises in the commercial market to create business plans that maximize the resources of the client organization. His international experience, including being a guest lecturer on the US health care system in the UK and Scotland, adds to his knowledge base about how medical practices, health systems and private businesses can grow and survive in an unstable global market environment. He has lectured and consulted with businesses and healthcare organizations in Canada, Mexico, Great Britain, Scotland, Germany, France and the Kingdom of Saudi Arabia.**